

# Business Consulting Services for Life Sciences

Supporting the industry in a complex, rapidly changing environment



Processes across the life sciences have been upended by evolutionary trends, including new health authority guidance and requirements, advancements in regulatory and clinical software solutions – and revolutionary events, in particular the Covid-19 pandemic. These dynamics are forcing the pharmaceutical industry to rethink their operations, risk models, business continuity plans, and the ways in which clinical trials are conducted.

In this rapidly changing environment, companies must adopt a more agile and innovative approach. They must streamline their organizational structures, improve their risk monitoring processes, and ensure their infrastructure, technologies, and business processes are adapted to a fast-moving development and regulatory environment.

Drawing on fme's extensive industry experience, we help you to successfully implement change initiatives and quickly realize business value by focusing on strategy, governance, organization, and effectiveness across both business and IT functions. Establish a strategic foundation for major decisions, changes, current and future projects and investments through planning, business case development and decision making related to implementation of new systems.

## Innovation, Expertise

As an international company with in-depth knowledge of the life sciences industry, we work with clients across clinical, regulatory, and quality & manufacturing to optimize business, technology, and data management processes. Benefit from our flexible and quality-focused approach to accelerate your initiatives while ensuring compliance and limiting business interruption.

fme Life Sciences is a leading provider of business and technology services supporting the deployment of Business Applications and Content Services/ECM solutions to its clients in the Life Sciences Industry. We act as trusted advisors and systems integration specialists across the Clinical, Regulatory and Quality and Manufacturing domains in Europe and North America.

Our capabilities, experience and know-how allow us to provide a high quality end-to-end approach to supporting our clients implement solutions from all the leading Content Services/ECM platforms. These capabilities are focused on Business Consulting, Technology Services and Migration Services.

We provide these services for many large and midsize Life Sciences companies, leveraging our local client facing teams in North America and Europe and our Centers of Excellence in Romania and India.

## How we serve our clients: A strategic lens through which to drive change



### Governance Definition and Implementation

Effective governance practices should speed the pace of innovation. We work with you to develop, refine, implement, and, in many cases, manage governance models across the organization in order to optimize your systems and business processes.



### Advisory Consulting

Drawing on our experience, let our consulting team guide your organization through any business, technology, or data management change initiative. Our team helps to validate, build, or refine business or systems initiatives and processes.



### Process Optimization

Use our team as a source of innovative industry expertise and best practices to accelerate results. In hundreds of projects they have honed our process and analysis capabilities to guide and enhance your business process initiatives.



### Change Management

Achieve successful business outcomes with the support of our change management program by reducing the risks related to program adoption within the organization. This is realized through organizational impact assessments, a clear communications strategy and execution, and robust, just-in-time, role-based training programs.



### Systems Implementation Management

Projects involving multiple vendor partners and stakeholders within the organization can create a complex environment for system implementations. This requires an integrated plan to orchestrate them. Develop integrated plans to orchestrate all types of implementations and complexity with the help of our experienced team.



### Technology Platform Assessments

Over the past decade, our team members have led dozens of R&D technology vendor assessment projects – from initial business case development, through initial requirements analysis, to vendor identification, RFP development and vendor scoring, to assess the fit-for-purpose of the program business case.



### Vendor Oversight

More and more technology vendor organizations are transitioning to cloud-based solutions that are configurable and based upon industry best practices. Improve the quality of the deployment significantly, reduce the burden on your business and IT resources, and enhance adoption with our oversight and advisory model.



### System Capability Health Check

New business and technology capabilities often take time to be adopted across the organization. Our team conducts process and systems health checks to identify opportunities to optimize processes and configurations. This helps you to drive the desired business outcomes and adoption.



### Maturity Assessments

To score your business and technology maturity, either across a department or specific to a function, we have a robust and established methodology. We work with you to identify the desired maturity across various factors to establish a roadmap for projects.



### Roadmaps

Have our team design capability roadmaps to ensure your business and IT stakeholders understand how various capabilities interrelate and how to address the overarching needs and objectives of the business. Our roadmaps are designed to be a living activity and document, tied to your process and systems governance to allow you to adjust to ever-changing technology and business priorities and capabilities.



### Content & Data Consolidation and Cleansing

The proliferation of mergers and acquisitions in the industry means companies must invest in programs to consolidate and cleanse data and content in order to ensure quality and integrity. Our team supports this process through our understanding of both the data management and technical requirements to consolidate, archive, and migrate data and content from different databases and organizations to cloud-based platforms.